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Thank you for connecting ambition with opportunity for first-generation college students.

With every event you attended, resume you reviewed, and connection you made, YOU helped drive our mission forward. Your tireless advocacy ensures that first-generation college students are equipped with the tools they need to graduate from college and enter the workforce prepared to succeed.

You made our work possible this year.

Thank you for your friendship and support.

Best,

Marianna Tu
Chief Executive Officer
America Needs You (ANY) fights for economic mobility for ambitious, first-generation college students. We do this by providing transformative mentorship and intensive career development.

This year, our community came together virtually to build genuine bonds, impart crucial knowledge, and act as a much-needed constant for students during a difficult time.

OUR CORE VALUES

Excellence
Community
Integrity
Curiosity
Accountability
Data & Results
Only 11% of first-generation college students from low-income backgrounds earn Bachelor’s degrees.

ANY serves low-income, first-generation college students - students who come from homes where no parent has earned a four-year college degree.

When students graduate, finding a job with opportunities for upward mobility is difficult. New college graduates are entering a challenging job market with lower starting salaries and increased competition for openings. Even with a degree, only 11% of C-level business executives have strong confidence in the “work readiness” of recent graduates.

ANY addresses the professional development gap for first-generation college students and is changing these outcomes.

The top industries of interest this year were:

- Financial Services
- STEM
- Government, Policy, & Law
- Healthcare
- Advertising, Media, & Arts
- Consulting & Professional Services
The Fellows Program bridges the gap between collegiate classroom learning and career readiness.

Our intensive two-year program addresses the unique social and emotional challenges first-generation college students face and provides the career guidance, training, and networks they need to succeed in the workplace.

Students achieve lasting success through four components:

**INTENSIVE CAREER DEVELOPMENT**
During Saturday workshops, Fellows follow a best-in-class curriculum focused on college completion, career exploration, professional skills, and personal growth. Fellows practice these skills during facilitated exercises alongside their peers and professionals.

**ONE-ON-ONE MENTORSHIP**
Fellows work one-on-one with a volunteer Mentor Coach for the entire duration of the program - over 200 hours in total. Mentor Coaches provide Fellows with industry insights, connections, and guidance to help them stay on track.

**ROBUST NETWORKS**
Fellows connect with thousands of diverse professionals at workshops, Career Days, and internships. Fellows grow their networks and open new doors through these contacts.

**HOLISTIC SUPPORT**
Fellows overcome personal and academic challenges through individualized support and holistic case management from ANY staff.

When the COVID-19 pandemic began, we were challenged to adapt to a completely remote world while still providing robust and individualized support to our incredible Fellows.

Facing these challenges head on, we’ve seen amazing student successes. In March, we quickly pivoted to virtual programming, allowing current Fellows to finish out the program year seamlessly while maintaining their crucial mentoring relationships.

We also issued over $50,000 in emergency grants to Fellows directly affected by the pandemic.

For students whose internships were cancelled due to COVID, we worked closely with partners to develop & implement industry-based projects.

Our virtual program will continue until it is safe to gather in person again. Utilizing new technologies to engage Fellows and volunteers, we look forward to continued student achievements.
From a very young age, Mircelis knew she wanted to be in the business field, but as a first-generation college student, she lacked the connections necessary to break into such a competitive industry. That changed the moment she joined America Needs You and met her Mentor Coach, Laura.

Laura had been looking for a volunteer opportunity focused on mentorship, something she also lacked in college as a young immigrant to the US. From her very first day at ANY, she knew she had found something special.

“Every single workshop I left feeling so much better than I did [when I walked in]. Even if I had a hard week at work, I would feel reinvigorated and inspired by the Fellows.” - Laura

Mircelis and Laura had an instant connection. By setting expectations, creating a routine, and holding each other accountable, their relationship has evolved from professional to a deep friendship that is truly mutual.

“Mircelis says I’ve pushed her, but if she didn’t apply to those places, if she didn’t take the time to chat with me and sit down and fix her resume, if she didn’t actually put in the work, those things wouldn’t have happened. So she holds me accountable too, making sure I’m there for her.” - Laura

Being part of a community that prioritizes growth, vulnerability, and self-discovery has had a big impact on Mircelis, and she credits her relationship with Laura as the catalyst for pursuing her dreams with confidence. With internships at VanEck, Lincoln Center, and, starting this summer, Goldman Sachs, the future is bright.

“ANY means being able to sit at tables that I didn’t have access to. I always knew the potential, I knew I was going to get somewhere big, but I just didn’t have the resources or the network to do so. America Needs You has not only helped better my professional development, it has helped better me as a person.

I truly believe this program has changed my life. That’s the cliché, but I would not be here if it wasn’t for America Needs You.” - Mircelis

For Laura, America Needs You is a way to give back and build a more equitable future for everyone.

“I’m a huge believer that we rise by lifting others. Every time I do a workshop and I give advice to a Fellow, I also gain so much from it, and I learn about myself. The goal of the Mentor Coaches is to make sure there’s room for everyone at the table.

The staff is so empowering and gives us the resources and tools to feel we are a value add, regardless of what our industry is or what our career path is. I’ve loved it so much that now I’m on the [Associate] Board as well. ANY is something I highly recommend because of how rewarding and structured it is. It’s not only you helping your Fellow, you’re also gaining a huge network of future leaders and young professionals.” - Laura
Whether you can give an hour or two years, your mentorship matters. This year has shown us that both short-term and long-term volunteer roles have a big impact.

**Join us at a Saturday workshop or monthly Career Roundtable**
Experience the magic of our community up close!

Attend a **Saturday workshop** for our NY, NJ, IL, or CA sites where Fellows and Mentor Coaches engage in critical career development content. Provide insight from your own background and career and get an opportunity to network with Mentor Coaches from a wide array of industries.

**Career Roundtables** are opportunities to engage in national professional development discussions with a small group of Fellows. Volunteer as a speaker, share your experiences, and answer relevant questions. Or join as an audience member and gain new perspectives on topics such as, “Being Black at Work,” “Bouncing Back After Rejection,” and “Purposeful Pivots.”

**Host an Informational Interview or Career Day**
Host an **informational interview** and work one-on-one with 1-2 Fellows as they learn about important skills in their industry of choice, understand possible career and educational paths, and practice their interviewing skills.

Interested in hosting a Career Day at your company? You’ll work with ANY to develop a 2-3 hour one-time event engaging 30+ Fellows.

**Become a Mentor Coach.**
Become a Mentor Coach and work alongside a first-generation college student at workshops throughout their sophomore and junior years. As a Mentor Coach, you will:

- Cultivate your Fellow’s strengths
- Help them secure internships and overcome obstacles
- Build your own leadership skills
- Grow your network
- Find mentorship and community amongst hundreds of other Mentor Coaches

To volunteer, please contact us at volunteers@americaneedsyou.org or visit americaneedsyou.org/how-you-can-help/volunteer/
EQUITY & BELONGING WORK

ANY believes that honoring the diversity of ideas, experiences, and identities present in our community is critical to achieving our mission, especially given the impact of historical inequity on college and career systems.

We are committed to serving our Fellows by fostering a profoundly inclusive community where our varied identities are present, visible, affirmed, and supported, and where their points of intersection form the basis for dialogue and learning.

“ANY afforded me a robust network of people who span across cultures and industries, and I am proud to call them not only peers and mentors, but also friends and family.” - Danielle, Fellow Alumna

COMMUNITY

ANY celebrates connection, discussion, and reflection. We are proud to be an organization whose diversity is represented in our staff at all levels of the organization and in our volunteer and student network.

“I love being able to bring my authentic self to work. As a Program Coordinator, I loved working directly with first-gen students like myself. Over time, I decided to focus on my passion for numbers, leading to my current role as CFO. I am so grateful to work for an organization that invests in its people.” - Adrienne, ANY CFO

STUDENT VOICE AND RESILIENCE

Student voice and experience have always been at the center of our work. Through surveys, focus groups, and organic discussion at program events, our Fellows help to shape the direction and strategy of ANY. We believe in an asset-based approach to career development, focusing on identifying and growing student strengths.

“Before ANY, many of the top tier companies that [Fellows from my cohort] eventually interned and worked in were only names in a newspaper headline to me or were buildings I felt I did not belong in. ANY changed that.” - Felix, Fellow Alumnus

CURRICULUM

For the past 11 years, ANY’s curriculum has celebrated and highlighted Black and BIPOC leaders and trailblazers. We love learning from these experts in our workshops and each year actively seek out incredible voices to collaborate with and learn from.

“My biggest aha moment was realizing that there are so many unwritten rules in the workplace that truly depend on company/industry!” - Jazmin, Fellow

TRAINING & SUPPORT

ANY’s equity work is centered in developing diversity and belonging competencies, which include defining and understanding key concepts, intentionally building belonging, constructively responding to bias, and engaging in courageous conversations. We focus on identity and race and related topics such as micro-aggressions, privilege, unconscious and implicit bias, and allyship. In partnership with the talented members of our community, we have deep conversations about timely topics (Black Excellence, Bouncing Back after Rejection, and the Impact of COVID-19 on Communities of Color, for example).

“I was immediately blown away by the dedication, the diversity, and the alertness to social and racial injustice.” - Hannah, Mentor Coach

Wes Moore, CEO of the Robin Hood Foundation, and Sekou Kaalund, Head of Chase Consumer Banking, Northeast Division at JP Morgan Chase & Co., discuss the role of ANY in creating a more equitable country during a fireside chat at our 2020 virtual gala.
2020 SPOKEN WORD
Digno Melo, Fellow Alumnus

In 2015, NASPA highlighted 56% of undergraduates are first-generation college students.

In 2015, Baruch College accepted 1,500 students out of 24,000 applicants.

If asked about these statistics, what would be your response?

You see, it only takes one. One body to drive the force. One voice to start a movement. One movement to begin change. One change to start a journey. One journey to change a life!

You see, when I met someone who believed in me, I was speechless. When I felt respected and valued, I had no reaction for 48 hours. When my confidence was murdered, they sent out a search party to find my voice!

Most people, most people have no idea that zip code and last names have the exact same outcomes.

When your day is a museum of disappointments and “what ifs?” outside of your control, remember it only takes one person in your life to build you up.

Muscle? Muscle is created by constantly lifting things that have been created to bring us down, when your life feels heavy, lift your chin, stand up straight, continue pushing through because life is a gym membership too complicated to cancel.

Remember you will survive!

Remember you have the drive!

Remember who you are inside!

Remember who you are tonight!

Remember you are never given anything you can’t handle!

You are still here, YOU ARE STILL Alive!

I remember I am ANY!
BY THE NUMBERS

Over 2,000 Fellow/Mentor Coach pairs served across 4 sites

Nearly 4,000 internships completed

Over 10,000 volunteers engaged

Over 400,000 hours of mentorship provided

Consistently helped over 90% of Fellows graduate within 6 years

Consistently supported over 90% of Fellow Alumni to graduate school or full-time jobs 6 months after graduation
This year, over 80% of Fellows developed their skills and gained industry experience in **career-trajectory internships** and/or **industry-based projects**.

Internships enable students to practice the skills they learn during workshops and make key connections in their industry. This practical experience is crucial to the Fellows Program model.

For students whose internships were cancelled due to COVID-19, project-based learning experiences were pivotal. They allowed students to work on real-world projects, explore careers, hone their skills, and add to their resumes.

**OVER 260** companies and nonprofits hosted Fellows for internships or project-based learning experiences.

**95%** of supervisors said ANY Fellows’ performances were above average relative to other interns.

Fellows interned or completed industry-based projects at:

- 360 Behavioral Health
- 911 Memorial Museum
- ACLU
- Advanced Science Research Center
- Aflac
- After School Matters
- AIC Mindset
- Alliance of Coney Island
- Amazing Home Care
- Amazon.com, Inc.
- AMC Networks
- American Red Cross
- Answer The Call
- Aon
- APIFM
- Arlington Animal Hospital
- Asian American Writers’ Workshop
- Aspen Institute
- ASRC
- AT&T
- AXA Advisors
- Bank of America
- Baruch Starr Career and Development Center
- BASF
- BeautyBlender
- Beta NYC
- Be The Match
- BMO Capital Markets
- BMO Financial Group
- Borough of Manhattan Community College
- Bottom Line
- Bronx Community College
- Boys & Girls Clubs
- Braven
- Brennan Center for Justice
- Bridge the Divide
- Brookhaven National Laboratory
- Cameron Koffman for Assembly
- Center for Women in Politics
- Chicago CHEC
- Chicago LegalTrek
- Chicago Public School
- Chico Stem Connections
- Collaborative
- Church World Service
- Citigroup
- The City University of New York
The City University of New York Service Corps
The City University of New York Tutor Corps
Coalition For Clean Air
CoLab Talent Accelerator
Colgate-Palmolive
Columbia University
Comité Nacional Pro Defensa de la Flora y Fauna
Community Health
Congressional Hispanic Caucus
Consult Your Community
Cook County Health
COPE Healthy Scholars
CORE
Credit Agricole
Credit Suisse
Cunac
CVC Credit Partners
CVS
Dalvin Digital Design
Day One NY
Department of Buildings
Department of Homeland Security
Department of Justice
Department of Youth and Community Development
Dominican University
Donors Choose
Downtown Dental
Dr. Susan Love Foundation
Easy Event Planning
Education Trust
Egan Office For Urban Education & Community Partnerships
EisnerAmper
El Barrio Coqui
Equilateral Studios
Erie House Neighborhood
Estee Lauder
Estrella
Ey
Facebook
FourStar
Freedman Seating Company
Freedom For Immigrants
Free Spirit Media
Friedman LLP
Garnett Station Partners
GE Aviation
Get PsyC HD
GirlForward
Girls in the Game
Global Engagement Studies Institute
GlobeMed
Goldman Sachs
Google
Grant Thornton
GroupM
Grow Your Own
Hackensack Meridian Health
Hackensack Meridian Health
Bay Medical Center
Harlem Capital
Harvard University
Head Start
Henry Street Settlement
Heylo
Horace W. Goldsmith Scholars Program
Hubris Global Wealth
Management & Community Partnerships
Hudson County Community College
IBM
IgniteDU
Illinois Department of Public Health
Illinois Environmental Council
Integrated Medical Systems
International Rescue Committee
J.K. Watson Fellowship
Jacobs
Jadoo & Zalenski LLC
Jersey Cares
Johnson & Johnson
JPMorgan Chase & Co.
Jump Ahead Pediatrics
JZ Advisers inc.
Kean University
Kingsborough Community College
KRR
Kora Management
KPMG
Kuhi Cafe
L@B Ganas
LaGuardia Community College
LaGuardia Immersion Program
Legal Momentum
Lehman College
Leverage Assessments
Lizard
Loyola University Psychology Department
LSAMP Research Assistant
Macy's
Mastercard
Mathison
McDonalds
Microsoft
MLT
Molex
Montclair State University
Morgan Stanley
Mount Sinai
NASA
National Hemophilia Foundation
Natural Areas Conservancy
NBC Universal
NERA MedPrep
New American Leaders Project
New Jersey City University
New York County District Attorney's Office
New York Life Investments
New York University
NIH/Hunter College
Northwell Health
Northwestern Mutual
NYC Department of Buildings
NYC Department of Education
NYC Mayor's Office
NYPD
NYS Courts
Office of the Public Defender
Oliver Wyman
One Up Records, LLC
P.S. 212
Paris Social Service
Pfizer
Pickups Technologies Inc.
Playfair Planning Services
PNC
Port Authority of New York and New Jersey
Premium Therapy Speech Services PC
Princeton Orthopedics Associates
Pritzker Private Capital
Project Destined
Project Pulso
PSEG Institute for Sustainability Studies
PwC
Queens Chamber of Commerce
Queens College
Raza Group
Real Estate Board of NY
The Rent Payer LLC
Research Foundation of CUNY
Richmond County District Attorney's Office
Robert Wood Johnson Foundation
Ronald E. McNair Post-Baccalaureate Achievement Program
RSM
Russ Medical College
Rutgers Medical School
Rutgers University-Newark
Child Study Center
Rutgers University-New Brunswick
Schmott Scholars
Scottiabank
ScribAmerica
SEEK Program
Seton Hall University
Shepard Schwartz & Harris LLP
Shiseido
Show Stopper Digital
SHPEP
SIG
Socially Relevant Film Festival
Society of Latin American Men
Society of Women Coders
Southland Roofing Inc.
Spadet
SPEAR
SRL Group
St. Joseph's Wayne Hospital
Stantec
Steigent
STEM-Away
Student PIRGS
SuraJ Patel for Congress
Target
Teach for America
Transamerica Corporation
TransUnion
Trinitas Regional Medical Center
Tuesday's Child
TXT
I was always a people person, but, as a student, I knew I could be more honest with myself and what I wanted to do with my life.

I had tremendous culture shock in college. Being a minority, speaking Spanish at home, I didn’t really get to see my type of community in college. I wanted to keep my cultural identity intact.

I went to an America Needs You information session and met tons of people that were in the same boat as me. I could see myself in a group of people like this. A big thing that I took away from my cohort: at the end of the day, all of us were embarking on the same journey.

Before ANY, I was shy, not sure of myself, just kind of going with what everyone else was doing. Because of ANY, I was able to really be honest.

I was teetering back and forth on the idea of being a doctor or a physician’s assistant, but I knew I was too much of a people person. The idea of merging nursing and public health really spoke to me. In addition to my bachelor’s degree in public health, I decided to do a population health certificate program, and now I’m currently in nursing school. I’m using a lot of what I learned in my certificate program and my undergraduate degree together.

The most important thing is to address our individual society, and how we elevate the voices of others that don’t have the same opportunities that we do, which is why I’m so thankful that I’m embarking on this journey of being a nurse.

I work in the Intensive Care Unit [at Trinitas Regional Medical Center], so I saw the worst of the worst. To this day I use what I learned at ANY to guide me.

I remember at ANY during the last couple of workshop sessions, they mentioned self-care, wellness, and what to do in times of stress. I found myself being able to do that more confidently and being able to advocate for myself.

I think that’s the most important thing in this pandemic: to advocate for yourself and your wellbeing to ensure you’re able to help others.

The more I work in the ICU and the more I do the [COVID-19] contact tracing job, the more passionate I become about changing things in their entirety. My plan is to finish nursing school, finish off my master’s in public health, find a way to combine degrees in public health and nursing, and eventually healthcare politics. Access to resources, access to getting to the hospital, having health insurance, all these basic needs that everyone should have no matter what country you’re from, what language you speak, what your racial, ethnic, religious background is. At the end of the day, everyone needs access to healthcare.

If it wasn’t for ANY, I don’t know where I would be in life. I don’t know if I would still be shy and scared of taking risks and initiative.

Everything happens for a reason in this lifetime, and I’m glad ANY came across my path and I was able to take an opportunity to be a part of such an amazing program.
In order to ensure high-quality, impactful programming, we rigorously track and evaluate our outcomes through quantitative and qualitative methods.

ANY Fellows complete periodic evaluations while enrolled in the program and annually upon graduation. Fellows and Mentor Coaches also provide feedback on their mentoring experience through the Strength of Relationship survey.

ANY Alumni report on their post-program successes and challenges.

These tools allow ANY to assess the impact of mentoring relationships and how they change over time; solicit feedback from students and volunteers regarding program content and delivery; review student internship experiences; and evaluate student performance during internships as compared to their peers.

We incorporate data from these tools into program development and design. Our findings also inform future case management, staff training, and program curriculum.

91% of Fellows graduated from four-year institutions within six years

82% of Fellows secured employment or enrolled in grad school within 6 months of graduation
DEDICATION & DIRECTION
Jake, Mentor Coach Alumnus & Associate Board Member

Jake joined America Needs You during an emotionally difficult period in his life. What started out as a diversion turned into a passion and, ultimately, a new direction for his career.

Being part of ANY opened Jake’s eyes to perspectives and experiences that were very different to his own. He also witnessed incredible perseverance first-hand. His Fellow, Alma, drove an hour to and from campus each day, worked a part-time job to help her family make ends meet, and acted as a mentor to her younger siblings when she arrived home in the evening.

Mentorship and encouragement made all the difference.

“I’ll never forget what Alma told me during a particularly demanding time after I assured her she was doing all the right things: ‘Thank you for telling me I’m on the right track...No one in my family understands why I’m doing all of the things I’m doing.’”

His first year as a Mentor Coach was so transformative, Jake felt compelled to take on additional responsibility and further support ANY’s fundraising, recruitment, and partnership efforts by becoming an Associate Board member.

By the time Alma graduated from the ANY program, Jake realized it was time to make advocating for students from low-income communities his full-time job.

“I have my (ongoing) experience as a volunteer for ANY to thank in large part for finding my path—and my passion.”

Today, he is preparing to enroll in law school to pursue a career in education policy and work toward systemic change that will close opportunity gaps for ANY Fellows and first-generation college students everywhere.

Jake remains close with Alma. They are currently working together to identify the right short-term career move for her as she continues her journey toward leadership in healthcare by pursuing a graduate degree. Alma plans to use her degrees and her ANY experience to provide more culturally competent medical care for Spanish-speaking communities.

“Alma taught me more than I could ever hope to teach her, and I’m ready to dive into a career of speaking up for students as ambitious and civic-minded as she is. Thank you to her and the ANY community, from the bottom of my heart.”

By the time Alma graduated from the ANY program, Jake realized it was time
ANNUAL BENEFIT DINNER

On October 16, 2019, over 500 supporters and advocates came together for our Annual Benefit Dinner at the iconic Plaza Hotel in New York City. The ANY network raised over $1 million to support programming for Fellows.

The event honored Compass, whose Compass Cares program empowers agents and employees to give their time and donations locally in ways that are personally meaningful to them. The program connects the generosity and compassion of people to a giving platform of over 1 million nonprofits to create a regional and national community of givers. Compass believes it’s their responsibility to make the world a little better, one place at a time and have been longtime supporters of ANY’s mission of economic mobility.

The award was accepted by Chloe Drew, President of Philanthropy & Community Impact at Compass.

VIRTUAL EVENTS

LOVE ALL | SERVE ALL
In celebration of Juneteenth, the ANY community gathered to engage in a discussion of unity, understanding, and hope. Speakers Anastasia Wright (VP of Marketing, Rhythm Nation), Jerome Joseph (NY Executive Director, America Needs You), and Sandy Booker (Senior Vendor Manager of Sports, Amazon) shared their experiences with adversity, resilience, and ambition as Black professionals in America.

A STORY OF PRIDE
Two-time Olympic swimmer and Pan American Games gold medalist Brett Fraser joined ANY for this Pride month event where he shared his story of being a flag-bearer for the Cayman Islands and the importance of being comfortable in your own skin.

SELF CARE DURING COVID-19
As the pandemic unfolded, we made space to address the unique mental and social implications of COVID-19 on the ANY community. At this March event, licensed social worker and psychotherapist Christina Broderick provided tips and techniques for taking care of one’s mental health during this uncertain time.
I was born and raised in Vietnam, and I came here when I was 12 years old. I was always open to new opportunities, so I applied for America Needs You. Once I entered ANY, my life changed.

The workshops really helped bring out the best of me. They helped me understand how to pitch myself, how to brand myself, and figure out my career. They also took me out of my comfort zone. During those two years, I was able to get four internships. Without ANY pushing me, I wouldn’t have been applying to five internships or more per week or had a network of people supporting me.

A lot of people apply for jobs, but not many get to the interviews. With the skills I learned from ANY, I always ace my interviews no matter what.

In the beginning, I barely talked to anyone. But then I met my Mentor Coach, and she motivated me to stand up for myself, have more confidence, and speak my mind. We were different, but even though she wasn’t on the same career path that I was, we clicked right away.

After we graduated the program, we became closer because we understood each other’s struggles. [In addition to working our full-time jobs], she started a business, and I created my own brand. So we helped each other out on that. We traveled to Europe together last year. We have a really strong relationship, and ANY really did that.

I graduated with a double major in Marketing and Hospitality Management. My first role was running a marketing department at a small firm. Now I am an e-commerce manager for a toy startup—it’s a role I had never expected for myself, but I fell in love with the company and what they represent. It’s really fulfilling my potential.

My biggest accomplishment is finding my personal branding and being able to talk about it with the skill set that ANY gave to me. Recently, I started my own brand from scratch. I do everything from finance and operations to shipping and designing. I started this brand to spread self-love, but also to help myself learn and gain more opportunities and network. I’m always going to keep learning, and I’m always going to get better.

I wouldn’t be who I am today without ANY. That’s why this year, I became an ANY Mentor Coach. I want to give back and help others get where I’m at today. I was in the same spot [the Fellows] are, I understand the struggle of being in college with no help. No one can be a perfect mentor, but I feel like I can resonate with a lot of people. I actually came back with a few other friends from my cohort. We decided ANY needed our help, too, so here we are.

ANY is really important. It was like my family to me, and I still have a connection. The people I met through ANY are very genuine, they are always open to help you get you to where you want to be and support you no matter where you are. I can always come back to ANY for help.
A community of generous partners and donors makes our work possible.

### FOUNDATION AND CORPORATE SUPPORTERS

**JULY 2019 - JUNE 2020**

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### Additional Donors

- NOALE, IL FELLOW

### Up to $999


### Other


- NOALE, IL FELLOW

### Contact Information

- For more information about the Foundation and Corporate Supporters, please visit the organization’s website at [Foundation Website](#) or contact [Supporters Department](#) at 123-456-7890.
INDIVIDUALS
JULY 2019 - JUNE 2020

$100,000 +
The Estate of Ellen Dembrowski
Benis and Robert Reffkin

$50,000 - $99,000
Ori Allon

$25,000 - $49,999
Joel and Julia Greenblatt
Maxfield Family Office
Albert Satija and Erica Chin
Devin Thomas and Dr. Dendy Engelman
Alex and Andrew Tisch
Paul and Katie White

$10,000 - $24,999
Jonathan and Erika Bearman
Marc and Lynne Benioff
Christopher Dalrymple
Kent and Elizabeth Dauten
Shane Dinneen
Sebnem and Anthony Giorgio
Joseph Gieberman
Ken Howrey
Kristal and Yusuf Kassim Sr.
Atif N. Khawaja
Rebecca Kruger and Alexander Vetrosky
Regina and Richard Krumholz
George Loening and Kimbrough Towles
Margo and James Oliff
Claire and Michael Olshan
Richard and Kathy O’Toole and Family
Arjun V. Reddy Family Trust
George Loening and Kimbrough Towles
Mark and James Oliff
Claire and Michael Olshan
Richard and Kathy O’Toole and Family
Arjun V. Reddy Family Trust
Mariel and Jamie Sholem
Daniel Smith
Stephen Smith
Rick Teed
Donna Vance
Gideon Walter
Richard Witten

$5,000 - $9,999
Elliott Aronson
Tom and Andi Bernstein Fund
Beth and Stephen Dannhauser
Katy Falco
Christina Garcia

Steven Kirkpatrick
Douglas Kreitzberg
David Ledy
Jason Leung
Guillermo Marroquin
John McGinn
Vikram Mulchandani
Eric Rosenberger
Juan and Lucia Uribe
Taylor Weaver
Kenneth Wong

$1,000 - $4,999
Francisco Abanco
James Akers
Kris Brown
Christian Burghart
Matthew Byrne
Matt Chylstek
Jose Claxton
Chynna Clayton
Mary Coffin
Tammy Crown
Erin Cunningham
Ricardo Dalmas
Katherine Davison
William Demas
Sam Denton-Schneider
Kate and Zak DeOssie
Peter Domanko
Sudeep Doshi
Erik Forman
Jeffrey Frantz
Michelle Gaseor
Daniel Gillespie
William Glascott
Clifton Goins
Shawn and Nobar Golhar
Nicholas Gravante
Lou Grecco
Peter Haas
Terry Hagerty
Michael Halsey
Alex and Laura Hanson CGF, Inc.
Elizabeth Herbst-Brady
Emily Hollander
Daniel Horsley
Allison Jones

Cameron Jordan
Jonathan Keidan
Aasem Khalil
Jennifer Killan
Pam Kingpetcharot
David Kirshenbaum
Grace Koo
S. Raoul Kouamou
David Kriss
Rick Landgraten
Shahed Fakhari Larson
Nyssa and Chris Lee
Zach Levine
Jacob Lewis
Tianhui Li
Moses Litzky
Eric Alonzo López
Tim Lower
Alexander Lynch
David Mahin
Ludovic Masson
Michael Mathias
Daniel McQuade
Paul Meister
Roland Merchant
Paul Mishkin
Richard Moore
John and Eileen Murray
Thomas Nathan
William O’Neil
Katy Palizban
Thomas Peacock
David Perrin
Edmund Polubinski III
Alexander Pugatch
Kedra Newsome Reeves
Pauly Rodney
Gabriela Rodriguez
Michael Romano
Paul Roux
Philip Ruffat
Carla Ruiz
Aditiya Sanghvi
Casey Scerr
Mark Schmalfeldt
Matthew Seiler
Stanislav Shamayev
Victor Sigoura
Suhail Sikhtian
Eric Silverman
Alex Sloane
John Smith
James Solomon
Abraham Tamiyu
Shane Tinkle
Rolando Villanueva
Raj Vora
Michael Weiss
Shaun Westfall
Jennifer Van Zandt

AMINATA, NY FELLOW

33

36
Up to $999

Emmanuel A
Temi A
Damani Aaron
Akin Tolunde Abayomi
Nadia Abbasi
Karim Abouelnaga
Tamer Aboueleine
Alexandra Abowd
Kemy Acacia
Dahlana Acosta
Jeric Acosta
Tosin Adabale
Charmaine Adams
Sheri Adams
Ronald Ademaj
Pamela Adewoyin
Sanjanag Agarwal
Ebonka Agboje
Stacey Ago
Saumil Agarwal
Dorian Canales Aguilar
Pantea Ahmadi
Farah Ahmed
Imtaz Ahmed
Khaled Aitmaatallah
Benjamin Akinbola
Yasmeen Akounou
Khondoker Alim
Manali Alaniz
Francisco Alba
Luz Alejo
Amanda Alexan
E Ashton Alexander
Gail Alexander
Sara Allen
Makini Allwood
Jack Altman
Clarinda Alves
Knight Ambubuyog
Daniel Ammirato
Paul Amnuaypayaoth
Donald Andread
Lacey Andrews
Junelle Angelique
Fernando Angelucci
Rob Argilletta
Jamsheer Ankeleshia
Felicia Ann
Chukuebuka Anokute
Chika Anolielo
Moha Antani
Diana Anthony
Ross Anzaldi
Veronica Anzald
Darren Appel
Kathi Arbiso
Jor Arclia
Deby Argueta
Alexandra Arndt
Jake Aronson
Max Aronson
Sammi Aronson
Michelle Arrazcaeta
Aaron Ashby
Tamika Ashman
Dean Ashton
Mark Askenazi
Shaffiou Assoumanou
Mark Astiz
Jess Saint Aubin
Abigail Aufgang
N'Yaisha Aziz
Raymond Azziz
Jonathan Bacon
Aicha Bah
Sahelit Bahiru
Lourdes A Baide
Owen Bailey
Satoro Bailey
Peter Ballinson
Brev Baird
Ben Bajramovic
Jordyn Baker
Kim Baker
Isabel Bakros
Adam Baliban
Jaime Ballesteros
Laura Balou
Sara Bangloria
Pierre Bani
Brandon Banner
Yasmeen Bano
Vikas Bansal
Matt Barbarasch
Mark Barberis
Robert Barmeyer
Jonathan Aidan Barnes
Shana Barnes
David Baron
Jacqueline Baron
Vashil Barran
William Barry
Todd Bartels
Mike Baslee
Sarah Bassett
Preston Bateman
Matt Baumann
Carrie Beach
Manti Bean
Peter Bearse
Gaston Becherano
Vivienne Beckett
Chelsea Beckford
Alyssa Beer
Cynthia Beer
Danielle Beer
Cassandria Beggen
Robert Belciano
Benjamin Belford
Ian Belzaire
Hailey Belzto
Trudi Benford
James Berger
Keith Benn Jr.
Lexi Berard
Christine Berg
Alyssa Berger
Jenna Berkowitz
Jenyn Bernal
Ryan Bernardo
Elizabeth Bershad
Jana Bertram
Gautam Bhagat
Rahul Bhargare
Sangeeta Bhisey
Serena Bidwell
Bruce Bigler
Dwayne Bien-Aime
Robyn Bigler
Carlye Bills
Mariela Bino
Matthew Birtwistle
Matthew Blackburn
Vinson Blalock
Crystal Blanchard
Christopher Blank
Michael Blasi
Elizabeth Blinder
Cindy Bloch
Cynthia Bloch
Madeline Blocki
Joe and Rachel Blomfield
Devin Blondes
Matthew Bloom
Keith Bloyd
Patricia Stewart Bloyd
Tatiana Blue
Charity Boadi
Millicent Boaeng
Dana Bochna
Helen Bogen
Jackie Boker
Shelley Boland
Mark Bolinske
Page Bolinski
Brian Bolster
Kyra Bonsu
Stacie Wilinger
Bongrabe
Leslie and Bruce
Boruszak
Brittany Bosca
Mabrouka Boukraa
Heidi Boitv
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Jared Boyd
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Linda Brannigan
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Sean Brennan
James Briley
Melissa Del Brocco
Katie Broder
Christina Broderick
Ben Bronson
CJ Brookover
Greg Brooks
Nicola Brooks
Christian Brosnan
Cie-Jai Brown
Dylan Brown
Josh Brown
Maureen Brown
Michael Brown
Tani Brown
Alley Brundage
Kevin Buchheit
Melissa Budahazy
Tiaa Budd
Benjamin Bui
Stefania Buitrago
Irina Burdney
Alexandra Burke
Patrick Burke
Terrence Burke
Kyle Burnett
Tristan Burnham
Annie Burns
Stephania Bus
Denise Bustamante
Alexandria Butler
Chantee Butler
Sheila Butler
Nicholas Buttar
Hallie Byers
Lubov Cabrera
Nancy Cabrera
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Cory Calderon
Teresa Calderone
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Diana Calle
Jennifer Calle
Christen Calloway
Nancy Camacho
Christine Campbell
Eric Campbell
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Ryan Campbell
Brianna Campo
As the first in his family to attend college, Kelvin found pursuing higher education to be a challenge. A cancer diagnosis and medical leave of absence left his academic dreams on hold and changed nearly every aspect of his life. During this tumultuous time, he was not alone. The team of health care professionals he encountered throughout his recovery inspired Kelvin to re-enroll in community college and change his career path to become a nurse in order to give back to patients like himself.

“Their encouragement and compassion strengthened my will to persevere through my daily struggles and ultimately ignited my passion to pursue a career in healthcare.” - Kelvin

He found the same culture of support and excellence at America Needs You. When he met his Mentor Coach, registered nurse Hannah, he knew it was a perfect match.

“Being matched with a Mentor Coach who is currently in the specific career I see myself being in has given me access to professional growth opportunities within the industry and provided me with an insider perspective into what it’s like working [as a nurse].” - Kelvin

Hannah was excited to be matched with a student interested in her field and was impressed by Kelvin’s drive and determination.

“Our relationship is built on hard work and continually giving your all to reach for your goals. He is so motivated, sometimes it’s hard to keep up!” - Hannah

Kelvin regularly leverages the professional development tools and lessons from the ANY curriculum when applying to internships and communicating with professors.

“These skills have enabled me to make strong first impressions and are already helping facilitate my transition from college to the workplace.” - Kelvin

Reflecting on his journey so far, Kelvin keeps coming back to community.

“ANY means I am part of a family with shared commitments to mentorship, inclusion, and equity. It means I can share my story of ‘being first,’ belonging to a community where I can continue to expand my personal growth as a lifelong learner, and a place that ultimately connects my ambitions with opportunities to continue building my professional legacy.” - Kelvin

For Hannah, ANY is about giving back and tackling larger social issues in a tangible way, something she noticed from day one.

“I was immediately blown away by the dedication, the diversity, and the alertness to social and racial injustice. To me, ANY is a way to give back and take some accountability for all the success I have received with my privilege and give others a one-up where it is needed most.” - Hannah
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Former Global Head/CEO  
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SVP Worldwide  
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Borough of Manhattan Community College Program Coordinator

Reena Chojar
New Jersey Program Coordinator

Sylvie Do-Vu
New York Program Coordinator

Idara Eno
Illinois Program Coordinator

Katie Feeley-Lussier
Development Coordinator

Kadiatu Fofana
National Internship Lead and New Jersey Program Coordinator

Ivy Keen
Partner Program Coordinator

Mitch Mitchell
Development Coordinator

Elisa Salgado
Illinois Program Coordinator

Anusuya Singh
California Program Coordinator

Marya A. De Reuille
New York Program Coordinator
## STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2020
WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2019

<table>
<thead>
<tr>
<th>Public Support &amp; Revenue</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total 6/30/20</th>
<th>Total 6/30/19</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$2,007,417</td>
<td>$736,289</td>
<td>$2,743,706</td>
<td>$2,071,410</td>
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<tr>
<td>Special events income</td>
<td>943,066</td>
<td>943,066</td>
<td>1,353,714</td>
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</tr>
<tr>
<td>Interest and dividend</td>
<td>20,665</td>
<td>20,665</td>
<td>19,659</td>
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</tr>
<tr>
<td>Net assets released from</td>
<td>1,011,324</td>
<td>(1,011,324)</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Total public support &amp;</td>
<td>3,982,472</td>
<td>(275,035)</td>
<td>3,707,437</td>
<td>3,444,783</td>
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<td>revenue</td>
<td></td>
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</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>2,843,889</td>
<td>2,843,889</td>
<td>2,559,104</td>
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</tr>
<tr>
<td>Supporting services:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and general</td>
<td>447,362</td>
<td>447,362</td>
<td>382,107</td>
<td></td>
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<tr>
<td>Fundraising</td>
<td>578,807</td>
<td>578,807</td>
<td>501,562</td>
<td></td>
</tr>
<tr>
<td>Total supporting services</td>
<td>1,026,169</td>
<td>0</td>
<td>1,026,169</td>
<td>883,669</td>
</tr>
<tr>
<td>Total expenses</td>
<td>3,870,058</td>
<td>0</td>
<td>3,870,058</td>
<td>3,442,773</td>
</tr>
<tr>
<td>Change in net assets from</td>
<td>112,414</td>
<td>(275,035)</td>
<td>162,621</td>
<td>2,010</td>
</tr>
<tr>
<td>operating activities</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Non-operating activities</th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Gains/(losses) on</td>
<td>(37,464)</td>
<td>(37,464)</td>
<td>21,197</td>
<td></td>
</tr>
<tr>
<td>investments, net of fees</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total non-operating</td>
<td>(37,464)</td>
<td>0</td>
<td>(37,464)</td>
<td>21,197</td>
</tr>
<tr>
<td>activities</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

| Change in net assets      | 74,950                      | (275,035)               | (200,085)     | 23,207        |
| Net assets - beginning of | 1,534,953                   | 953,319                 | 2,488,272     | 2,465,065     |
| year                      |                             |                         |               |               |
| Net assets - end of year  | $1,609,903                  | $678,284                | $2,288,187    | $2,488,272    |

BOBBY, CA FELLOW
MAILING ADDRESS
82 Nassau St #60358
New York, NY 10038

LOCAL SITES:
CALIFORNIA
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